



# **Guide to the Cosmetics Trade Samples and Sachet collection, 1890s-1930s**

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## Summary

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### **Collection Title:**

Cosmetics Trade Samples and Sachet collection, 1890s-1930s

### **Source:**

John W. Hartman Center for Sales, Advertising & Marketing History; Sallie Bingham Center for Women's History and Culture

### **Abstract:**

Consists of 75 trade samples and sachets of cosmetics, powders, makeup, soaps and scented paraphernalia. Companies are primarily based in the United States, but Canadian and French perfumers are also represented, including Andrew Jergens, California Perfume (later Avon), Colgate, Frederick Ingram, Furst-McNess, Johnson & Johnson, Larkin, Lehn & Fink and Richard Hudnut. Poems and testimonials on packaging from Ethel Barrymore, Kate Greenaway, Mrs. Leslie Carter and Modjeska. Acquired as part of the [John W. Hartman Center for Sales, Advertising & Marketing History](#) and the [Sallie Bingham Center for Women's History and Culture](#).

### **Extent:**

1.0 Linear Feet

### **Language:**

Materials in English

### **Collection ID:**

RL.11349

### **Permalink:**

<https://idn.duke.edu/ark:/87924/m1v603>

### **Preferred Citation**

[Identification of item], Cosmetics Trade Samples and Sachet collection, David M. Rubenstein Rare Book & Manuscript Library, Duke University.

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## Background

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### Scope and Content

Consists of 75 trade samples and sachets of cosmetics, powders, makeup, soaps and scented paraphernalia. Companies are primarily based in the United States, but Canadian and French perfumers are also represented, including Andrew Jergens, California Perfume (later Avon), Colgate, Frederick Ingram, Furst-McNess, Johnson & Johnson, Larkin, Lehn & Fink and Richard Hudnut. Poems and testimonials on packaging from Ethel Barrymore, Kate Greenaway, Mrs. Leslie Carter and Modjeska. Acquired as part of the John W. Hartman Center for Sales, Advertising & Marketing History and the Sallie Bingham Center for Women's History and Culture.

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## Arrangement

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Arranged alphabetically by company name.

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## Administrative Information

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### Publication Statement

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411 Chapel Drive

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URL: <https://library.duke.edu/rubenstein/>

### Access Restrictions

Collection is open for research.

## **Use Restrictions**

The copyright interests in this collection have not been transferred to Duke University. For more information, consult the copyright section of the Regulations and Procedures of the David M. Rubenstein Rare Book & Manuscript Library.

## **Acquisition Information**

The Cosmetics Trade Samples and Sachet collection was received by the David M. Rubenstein Rare Book & Manuscript Library as a purchase in 2014.

## **Processing Information**

Processed by Richard Collier, Dec. 2016

Accessions described in this collection guide: 2014-0175

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## **Related Materials**

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### **Related Material**

Related materials may be found in the following Hartman and Bingham Center collections:

Advertising Ephemera collection; Bates Worldwide, Inc. records; J. Walter Thompson Company Account Files; Max Factor Make-up Studio collection; Studio Girl Cosmetics records.

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## **Names and Subjects**

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- Cosmetics
- Advertising -- Cosmetics
- Perfume industry
- John W. Hartman Center for Sales, Advertising & Marketing History
- Sallie Bingham Center for Women's History and Culture

- Andrew Jergens Company (Cincinnati, Ohio)
- Colgate-Palmolive Company
- Johnson & Johnson
- Lehn & Fink

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## Collection Inventory

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### A.G. Schleuter

Floralia face powder, 1910s (online item available)

Box 1 > Item RL11349-0001

**Digital Object:** [Floralia face powder](#)

#### Scope and Contents

A.G. Schlueter, E. St. Louis, Mo. Slogan "For Beautifying the complexion perfectly harmless."

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### A.P. Babcock Co.

Babcock's Corylopsis of Japan Sachet, Superfine Highest Quality, 1910s (online item available)

Box 1 > Item RL11349-0002

**Digital Object:** [Babcock's Corylopsis of Japan Sachet, Superfine Highest Quality](#)

#### Scope and Contents

A.P. Babcock Co., New York

---

Cut Roses Sachet Highest Concentration, 1910s (online item available)

Box 1 > Item RL11349-0003

**Digital Object:** [Cut Roses Sachet Highest Concentration](#)

#### Scope and Contents

A.P. Babcock Co., New York

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### Abert F. Wood

Satin Skin Compexion Powder, 1900s (online item available)

Box 1 > Item RL11349-0004

**Digital Object:** [Satin Skin Compexion Powder](#)

**Scope and Contents**

Albert F. Wood, Detroit, Mich. Text: "A Free Packet of Satin Skin Complexion Powder; Adhesive, Invisible, harmless; Adds charming fairness, a gossamer glow of refinement. To beautify, tone down, remove shiny, oily appearance, secure a smooth satin skin, use Satin Skin Complexion Powder (4 tints) 25c. boxes. Natural flesh, Brilliant white, Rich pink, Perfect brunette." Text on reverse: "A dainty, feathery, beautifying application like Satin Skin Powder keeps the skin young, fresh and fair long after it would become coarse and uninviting, if neglected. Use Satin Skin Powder with the assurance that it is positively innocent and harmless in action. Only soothing, revivifying and a skin preservative of unusual merit and true worth."

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## Andrew Jergens

Jergens Doris Borated Toilet Powder, 1910s-1920s (online item available)

Box 1 > Item RL11349-0005

**Digital Object:** [Jergens Doris Borated Toilet Powder](#)

**Scope and Contents**

Andrew Jergens Co. Cincinnati--New York. Text: "Doris Toilet Water is put up in beautiful ornamental opaque glass containers, which are refillable. It is a perfect powder (imported) of the finest texture, prepared with boric acid and other ingredients, making it appropriate for face and general usage. It is made in Rose and Violet odors and Flesh and White tints."

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Jergens Doris Borated Toilet Powder, 1910s-1920s (online item available)

Box 1 > Item RL11349-0006

**Digital Object:** [Jergens Doris Borated Toilet Powder](#)

**Scope and Contents**

Andrew Jergens Co. Cincinnati--New York. Text: "Doris Toilet Water is put up in beautiful ornamental opaque glass containers, which are refillable. It is a perfect powder (imported) of the finest texture, prepared with boric acid and other ingredients, making it appropriate for face and general usage. It is made in Rose and Violet odors and Flesh and White tints."

Jergens Doris Poudre de Riz rice powder,  
1910s-1920s (online item available)

Box 1 > Item RL11349-0007

**Digital Object:** [Jergens Doris Poudre de Riz rice powder](#)

**Scope and Contents**

Andrew Jergens Co. Cincinnati--New York. Text: "It is guaranteed perfectly harmless and absorbes (sic) the moisture. Produces the velvety softness and delicate bloom of youth."

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## **Bauer & Black**

B&B Beauty Spots Assorted Shapes,  
1910s-1920s (online item available)

Box 1 > Item RL11349-0008

**Digital Object:** [B&B Beauty Spots Assorted Shapes](#)

**Scope and Contents**

Bauer & Black, Chicago.

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B&B Beauty Spots Assorted Shapes,  
1910s-1920s (online item available)

Box 1 > Item RL11349-0009

**Digital Object:** [B&B Beauty Spots Assorted Shapes](#)

**Scope and Contents**

Bauer & Black, Chicago.

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## **Bronson Chemical Co.**

Zenobia Sachet, 1880s-1900s (online item  
available)

Box 1 > Item RL11349-0010

**Digital Object:** [Zenobia Sachet](#)

**Scope and Contents**

Bronson Chemical Co., Providence, R.I. "Floreal" stamped on reverse.

---

Zenobia Sachet, 1880s-1900s (online item  
available)

Box 1 > Item RL11349-0011

**Digital Object:** [Zenobia Sachet](#)

**Scope and Contents**

Bronson Chemical Co., Providence, R.I. "Victoire (x) 1" hand-written on reverse.

---

Zenobia Sachet, 1880s-1900s (online item available)

Box 1 > Item RL11349-0012

**Digital Object:** [Zenobia Sachet](#)

**Scope and Contents**

Bronson Chemical Co., Providence, R.I. "Violette (x) 1" hand-written on reverse.

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**California Perfume Co.**

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Sachet Powder Violet, 1910s-1920s (online item available)

Box 1 > Item RL11349-0013

**Digital Object:** [Sachet Powder Violet](#)

**Scope and Contents**

California Perfume Co., New York. (founded 1886; renamed 1939 as Avon Products)

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Sachet Powder Heliotrope, 1910s-1920s (online item available)

Box 1 > Item RL11349-0014

**Digital Object:** [Sachet Powder Heliotrope](#)

**Scope and Contents**

California Perfume Co., New York. (founded 1886; renamed 1939 as Avon Products)

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**Chapman & Rodgers, Inc.**

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Quentin's Beauty Leaves for the Complexion blotting paper, 1900s (online item available)

Box 1 > Item RL11349-0015

**Digital Object:** [Quentin's Beauty Leaves for the Complexion blotting paper](#)

**Scope and Contents**

Chapman & Rodgers, Inc., Philadelphia. Booklet. Text on back cover: "Beauty Leaves. A specially prepared absorbent chamois-finished paper, coated with

a delightfully perfumed face powder, containing only ingredients of the purest quality and best-known aseptic properties. Absolutely free from all injurious substances. Applied gently it removes dust and oily secretions from the surface of the skin, giving it a beautifully soft pearly appearance, and producing a cool refreshing feeling. An examination of the leaf after using will show how the paper has removed the oil and dust, which by the use of the old style puff were simply covered. Can be conveniently carried in the pocket book and used without the aid of a mirror. Gentlemen will find it handy for use after shaving, especially when traveling. Guaranteed by the manufacturers, Chapman & Rodgers, Inc., under the Food and Drugs Act, June 30, 1906. No. 2961."

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## Charles Meyer

Exora Mascarillo, 1910s (online item available) Box 1 > Item RL11349-0016

**Digital Object:** [Exora Mascarillo](#)

### Scope and Contents

Charles Meyer, New York. Text: "Free Sample Black Charles Meyer New York Originator of Black Exora Mascarillo for Darkening Eyebrows, Eye Lashes, Beards and Hair. By All First Class Toilet Goods Dealers." Text on reverse: "Exora Mascarillo: Black--Dark Brown--Medium Brown--Light Brown--Auburn--Blonde--Titian. Apply with moist brush to hair which must not be greasy. Comb hair still damp, when dry dress hair. Removed with soap and water. Established 1868."

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Exora Rouge, 1910s (online item available) Box 1 > Item RL11349-0017

**Digital Object:** [Exora Rouge](#)

### Scope and Contents

Charles Meyer, New York. Text: "Free Sample Darkest Charles Meyer New York Originator of Exora Rouge. By All First Class Toilet Goods Dealers." Text on reverse: "Exora Rouge: Darkest--Dark--Medium--Light--Natural. Guaranteed harmless, does not contain any injurious or poisonous chemicals, entirely vegetable and not affected by water or perspiration. Established 1868."

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## Chicago Sachet Works

Doris Grey Sachet. Carnation, 1900s (online item available)

Box 1 > Item RL11349-0018

**Digital Object:** [Doris Grey Sachet. Carnation](#)

**Scope and Contents**

Chicago Sachet Works, Chicago.

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## Colgate & Co.

Cashmere Bouquet, 1910s-1920s (online item available)

Box 1 > Item RL11349-0019

**Digital Object:** [Cashmere Bouquet](#)

**Scope and Contents**

Colgate & Co. Perfumers, New York.

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## Frederick F. Ingram Co.

Ingram's Rouge (Brunette) Guest Room Size, 1910s-1920s (online item available)

Box 1 > Item RL11349-0020

**Digital Object:** [Ingram's Rouge \(Brunette\) Guest Room Size](#)

**Scope and Contents**

Frederick F. Ingram Co., Windsor, Ontario and Detroit, Mich. (Incorporated under that name 1909) Text: Full size in handsome telescope leatherette box, with silk and wool powder pad for applying. Two Shades--Brunette and Flesh. Either shade may be used, regardless of complexion, but it is best to use the shade best suited for the shade of the complexion. Price 50 cents."

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## Freeman Perfume Company

Freeman's Face Powder, 1900s-1910s (online item available)

Box 1 > Item RL11349-0021

**Digital Object:** [Freeman's Face Powder](#)

### **Scope and Contents**

Freeman Perfume Company, Cincinnati and New York. Sample of white face powder. Slogans "It's Freeman's" and "Freeman's Face Powder The Best Because It's Good for the Skin"; testimonial images of Leslie Carter (Caroline Louise Dudley) and Modjeska. For sale by Dr. Theo W. Koldeway Druggist, 2 Frederick Ave.

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Freeman's Face Powder, 1900s-1910s (online item available)

Box 1 > Item RL11349-0022

**Digital Object:** [Freeman's Face Powder](#)

### **Scope and Contents**

Freeman Perfume Company, Cincinnati. Sample of brunette face powder. Slogan "It's Freeman's" on front. Reverse: The name Freeman on Face Powder Means Highest Quality.

---

Freeman's Face Powder, 1900s-1910s (online item available)

Box 1 > Item RL11349-0023

**Digital Object:** [Freeman's Face Powder](#)

### **Scope and Contents**

Freeman Perfume Company, Cincinnati. Sample of white face powder. Slogans "It's Freeman's Face Powder" and "The Kind Mamma Uses" on front. Testimonials from Leslie Carter, Ethel Barrymore and others on reverse. For sale by G.E.B. Fairbanks Druggist, Providence, R.I.

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Freeman's Violet Talcum, 1900s-1910s (online item available)

Box 1 > Item RL11349-0024

**Digital Object:** [Freeman's Violet Talcum](#)

### **Scope and Contents**

Freeman Perfume Co., Cincinnati. Text on reverse explains difference between talcum and face powders. Offer for a sample of Freeman's Face Powder. For sale by G.E.B. Fairbanks Druggist, Providence, R.I.

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Freeman's Face Powder, 1900s-1910s (online item available)

Box 1 > Item RL11349-0025

**Digital Object:** [Freeman's Face Powder](#)

### **Scope and Contents**

Freeman Perfume Company, Cincinnati. Sample of pink face powder. Slogans "It's Freeman's Face Powder" and "The Kind Mamma Uses" on front. Testimonials from Leslie Carter, Ethel Barrymore and others on reverse.

Freeman's Violet Talcum, 1900s-1910s (online item available)

Box 1 > Item RL11349-0026

**Digital Object:** [Freeman's Violet Talcum](#)

**Scope and Contents**

Freeman Perfume Co., Cincinnati. Text on reverse explains difference between talcum and face powders. Offer for a sample of Freeman's Face Powder. For sale by G.E.B. Fairbanks Druggist, Providence, R.I.

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Freeman's Face Powder, 1900s-1910s (online item available)

Box 1 > Item RL11349-0027

**Digital Object:** [Freeman's Face Powder](#)

**Scope and Contents**

Freeman Perfume Company, Cincinnati and New York. Sample of white face powder. Slogans "It's Freeman's" and "Freeman's Face Powder The Best Because It's Good for the Skin"; testimonial images of Leslie Carter (Caroline Louise Dudley) and Modjeska. For sale by Dr. Theo W. Koldeway Druggist, 2 Frederick Ave.

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## Furst-McNess Co.

ReJois Face Powder, 1920s (online item available)

Box 1 > Item RL11349-0028

**Digital Object:** [ReJois Face Powder](#)

**Scope and Contents**

Furst-McNess Co., founded 1908 in Freeport, Ill. Text: "Re Jois Before You Go. Free Sample ReJois Face Powder."

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## Henry Tetlow/Tetlow Perfume Company

Tetlow's Gossamer for the Complexion., 1900s-1910s (online item available)

Box 1 > Item RL11349-0029

**Digital Object:** [Tetlow's Gossamer for the Complexion.](#)

**Scope and Contents**

Henry Tetlow/Tetlow Perfume Company, Philadelphia. Cover text "Held Up! For Public Approval/Has Stood the test for 30 years. Tetlow's Gossamer for

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the Complexion; Delightfully Perfumed Imparts a Radiant Bloom; Absolutely Pure and Harmless Dainty Refined; Endorsed by the Medical Profession.  
Reverse: Soothes Nourishes; Makes the Skin Feel Well Cared For. For sale by S.S. Lightbody, Waterville Maine.

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Tetlow's Gossamer for the Complexion.,  
1900s-1910s (online item available)

Box 1 > Item RL11349-0030

**Digital Object:** [Tetlow's Gossamer for the Complexion.](#)

**Scope and Contents**

Henry Tetlow/Tetlow Perfume Company, Philadelphia. Flesh tint. Cover text "Delightfully Perfumed Imparts a Radiant Bloom; Absolutely Pure and Harmless. Dainty Refined." Compliments of Adam's Drug Store, Reading, Pa.

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Henry Tetlow's Blue Moon Talcum, 1900s-1910s  
(online item available)

Box 1 > Item RL11349-0031

**Digital Object:** [Henry Tetlow's Blue Moon Talcum](#)

**Scope and Contents**

Henry Tetlow Company, Philadelphia. Includes offer of a free box of Blue Moon Face Powder for recommending the product to friends.

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## Hygienol Company

Peter Pan Stitchless Wool Powder Puff, 1930s  
(online item available)

Box 1 > Item RL11349-0032

**Digital Object:** [Peter Pan Stitchless Wool Powder Puff](#)

**Scope and Contents**

Hygienol Company, New Rochelle, N.Y. (incorporated 1929) Text: "Contents of Plush Fabric--100% Virgin Wool Pile--100% Cotton Back--Pile 71% of Fabric--Back 20% of Fabric."

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## Indianapolis Soap Co.

Oriental Oils Vegetable Soap, 1910s (online  
item available)

Box 1 > Item RL11349-0033

**Digital Object:** [Oriental Oils Vegetable Soap](#)

### Scope and Contents

Indianapolis Soap Co., Indianapolis, Ind. "For improving the complexion. A Pure White Vegetable Oil Soap Free from all animal fats or other impurities, delicately scented. For Cleansing and Purifying the skin."

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## Johnson & Johnson

Johnson's Baby Powder, 1920s (online item available)

Box 1 > Item RL11349-0034

**Digital Object:** [Johnson's Baby Powder](#)

### Scope and Contents

Johnson & Johnson, New Brunswick, N.J. Slogans on front "Best for Baby, Best for You; Keep Baby's Tender Skin Comfortable; For Your Baby Who Deserves the Best" Text on reverse: "Mother's Own Reasons for preferring Johnson's Baby Powder because it: Heals--is safe and pure; soothes; helps sleep; prevents chafing; does not clog pores; is best for family. Johnson's Baby Powder is made to give only that cooling, soothing comfort so necessary to baby's tender skin, constantly tormented by itches and irritations. You want the best powder for your baby. You get it in Johnson's."

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## L.H. Peirson

Peirson's California Orange Blossom Sachet Powder, 1900s (online item available)

Box 1 > Item RL11349-0035

**Digital Object:** [Peirson's California Orange Blossom Sachet Powder](#)

### Scope and Contents

L.H. Peirson, Los Angeles, Calif.

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## La Maison Dorin

Dorin Rouge Framboise No. 1251., 1910s-1920s (online item available)

Box 1 > Item RL11349-0036

**Digital Object:** [Dorin Rouge Framboise No. 1251.](#)

**Scope and Contents**

La Maison Dorin, Paris. Sole Agents F.R. Arnold & Co., New York. Text:  
"Rouge Framboise--A delicately perfumed compact Powder in box with puff,  
especially invented for dark complexions--Guaranteed Harmless."

---

Dorin Rouge Brunette No. 1249., 1910s-1920s  
(online item available)

Box 1 > Item RL11349-0037

**Digital Object:** [Dorin Rouge Brunette No. 1249.](#)

**Scope and Contents**

La Maison Dorin, Paris. Sole Agents F.R. Arnold & Co., New York. Text:  
"Rouge Brunette--A compact rouge in box with puff, delicately perfumed,  
has a peculiar quality of lending a natural, healthy glow to all complexions,  
Blonde or Brunette, guaranteed harmless."

---

Dorin Rouge Naturel No. 1250, 1910s-1920s  
(online item available)

Box 1 > Item RL11349-0038

**Digital Object:** [Dorin Rouge Naturel No. 1250](#)

**Scope and Contents**

La Maison Dorin, Paris. Sole Agents F.R. Arnold & Co., New York. Text:  
"Rouge naturel--A compact rouge in box with puff, delicately perfumed.  
Especially prepared for Blond complexions to which it imparts the desired  
tint of health."

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Dorin La Dorine Fleur de Riz Compacte  
Naturelle No. 124, 1910s-1920s (online item  
available)

Box 1 > Item RL11349-0039

**Digital Object:** [Dorin La Dorine Fleur de Riz Compacte Naturelle No. 124](#)

**Scope and Contents**

La Maison Dorin, Paris. Sole Agents F.R. Arnold & Co., New York. Text: "La  
Dorine fleur de Riz compacte no. 124--Supplied in Blanche, Rose, Naturelle,  
Rachel, Olivette. A compact Face Powder exquisitely perfumed in box with  
puff. Quality unexcelled. Supplied also in large Etuis for Toilet Table (Nos.  
119, 119B)"

---

Dorin Rouge Framboise No. 1251., 1910s-1920s  
(online item available)

Box 1 > Item RL11349-0040

**Digital Object:** [Dorin Rouge Framboise No. 1251.](#)

### Scope and Contents

La Maison Dorin, Paris. Sole Agents F.R. Arnold & Co., New York. Text:  
"Rouge Framboise--A delicately perfumed compact Powder in box with puff,  
especially invented for dark complexions--Guaranteed Harmless."

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### Ladd & Coffin

Lundborg's Violet Sachet, 1890s (online item available)

Box 1 > Item RL11349-0041

**Digital Object:** [Lundborg's Violet Sachet](#)

### Scope and Contents

[Ladd & Coffin] No other identifying material on envelope.

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### Larkin Co.

Sandal Wood Sachet Powder, 1910s (online item available)

Box 1 > Item RL11349-0042

**Digital Object:** [Sandal Wood Sachet Powder](#)

### Scope and Contents

Larkin Co. Inc. Perfumers, Buffalo, N.Y.

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Sandal Wood Sachet Powder, 1910s (online item available)

Box 1 > Item RL11349-0043

**Digital Object:** [Sandal Wood Sachet Powder](#)

### Scope and Contents

Larkin Co. Inc. Perfumers, Buffalo, N.Y.

---

Carnation Sachet, 1910s (online item available)

Box 1 > Item RL11349-0044

**Digital Object:** [Carnation Sachet](#)

### Scope and Contents

Larkin Co. Inc. Perfumers, Buffalo, N.Y.

---

Carnation Sachet, 1910s (online item available)

Box 1 > Item RL11349-0045

**Digital Object:** [Carnation Sachet](#)

### **Scope and Contents**

Larkin Co. Inc. Perfumers, Buffalo, N.Y.

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Violet Sachet, 1914 (online item available)

Box 1 > Item RL11349-0046

**Digital Object:** [Violet Sachet](#)

### **Scope and Contents**

Larkin Co. Inc. Perfumers, Buffalo, N.Y.

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## **Lehn & Fink Perfumers**

Lehn & Fink's Riveris Talcum Powder, 1910s  
(online item available)

Box 1 > Item RL11349-0047

**Digital Object:** [Lehn & Fink's Riveris Talcum Powder](#)

### **Scope and Contents**

Lehn & Fink Perfumers, New York. (Acquired by Sterling Drug in 1967; by AG Bayer in 1994) Text: "Scented with the essence of Riviera Violets--A luxury for the lady's toilet table. A necessity for the baby's health and comfort delightful after shaving." Reverse text: "This is a Sample Only. Other side of this envelope is facsimile in size and color of the regular glass jar. Riveris Talcum Powder answers the purpose of a general Toilet Powder. It is light and fluffy if properly applied to the skin. The only Talcum Powder fine enough for use with powder puff. If your dealer does not carry this powder in stock, INSIST upon his getting it for you from his wholesaler."

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## **Leonin Co.**

Leonin Bouquet Sachet Perfume., 1890s-1900s  
(online item available)

Box 1 > Item RL11349-0048

**Digital Object:** [Leonin Bouquet Sachet Perfume.](#)

### **Scope and Contents**

Leonin Co., St. Louis, Mo. Leonin Perfume Sachet Packet No. 6718. Slogan on front "The Sweetest and most Fragrant Perfume in Existence made from Natural Flowers." Offer on reverse for gold plated stone set ring.

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## Milson Company

Healtho Tut Fleurs Narcissus Face Powder,  
1920s (online item available)

Box 1 > Item RL11349-0049

**Digital Object:** [Healtho Tut Fleurs Narcissus Face Powder](#)

### Scope and Contents

Health Bonded Products, The Milson Company, Cincinnati, Ohio. Text: "Try this free sample of Health-O Tut Fleurs flesh face powder, price per box 50c. This is my introduction to you. I will call on you regularly every few weeks. Kindly tell your friends how well you like HEALTH-O Products. You will be doing them a favor if you show them the exceptional values you obtained. Thank You! You will find every HEALTH-O Product as satisfying and economical as this trial package of this most famous Face Powder. TUT FLEURS NARCISSE the finest and purest. All HEALTH-O preparations are sold on a money back guarantee, and can only be purchased from our authorized representatives. You can purchase a full size box of This Delightful Face Powder or any of our more than 250 HEALTH-O Products from me."

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## Miss A.C. Graves, creator

Agnesian Face Powder, undated (online item  
available)

Box 1 > Item RL11349-0050

**Digital Object:** [Agnesian Face Powder](#)

### Scope and Contents

"Put up by Miss A.C. Graves, Goldsmith Building, Milwaukee, Wis." (The Goldsmith Building, built in 1893 and demolished 1982, was located at 425 E. Wisconsin Ave.) Text: "Agnesian Trade Mark (with symbol of St. Agnes) Use Agnesian Softenwhite before powdering. It holds the powder and prevents burning or chapping. 25 cents."

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## Moore Bros. Company

Purity Soap Leaves, 1900s-1910s (online item  
available)

Box 1 > Item RL11349-0051

**Digital Object:** [Purity Soap Leaves](#)

### Scope and Contents

Moore Bros. Company (a Corporation, established 1890), New York. Booklet. Text: "Moore's Soap Leaves. Made up in book form for the vest pocket or for the ladies' hand bag. Carry your own individual soap, tear out a leaf, rub it between wet hands and see how it lathers--it cleans perfectly--leaves the skin soft and smooth--makes one feel good after using. A Superior Soap put up in this Peculiar Manner. Personification of convenience. Indispensable to travelers, cyclists and automobilists. An absolute necessity for Commercial Men, Tourists, Train Men and General Public." Text on back cover: "A unique sanitary invention commending itself to all. A purely vegetable leaf toilet soap. Combining utility, convenience and economy. Each leaf a wash. Use same as any soap. Try it for shampoo. No better soap made. Free from animal fats."

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Purity Soap Leaves, 1900s-1910s (online item available)

Box 1 > Item RL11349-0052

**Digital Object:** [Purity Soap Leaves](#)

### Scope and Contents

Moore Bros. Company (a Corporation, established 1890), New York. Booklet. Text: "Moore's Soap Leaves. Made up in book form for the vest pocket or for the ladies' hand bag. Carry your own individual soap, tear out a leaf, rub it between wet hands and see how it lathers--it cleans perfectly--leaves the skin soft and smooth--makes one feel good after using. A Superior Soap put up in this Peculiar Manner. Personification of convenience. Indispensable to travelers, cyclists and automobilists. An absolute necessity for Commercial Men, Tourists, Train Men and General Public." Text on back cover: "A unique sanitary invention commending itself to all. A purely vegetable leaf toilet soap. Combining utility, convenience and economy. Each leaf a wash. Use same as any soap. Try it for shampoo. No better soap made. Free from animal fats."

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## National Drug and Chemical Company of Canada

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Na-Dru-Co Talcum Powder, 1910s-1920s (online item available)

Box 1 > Item RL11349-0053

**Digital Object:** [Na-Dru-Co Talcum Powder](#)

### Scope and Contents

National Drug and Chemical Company of Canada, Limited. (Renamed Nadruco Holdings Limited in 1980; acquired by Provigo Inc. 1981 which became a subsidiary of Loblaw Companies Ltd. In 1999) Text: "Can be obtained from all dealers. It is supplied in three elegant and distinctly colored

containers. Borated, Violet, and Flesh. This is a sample of Flesh. Ask for NA-DRU-CO"

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## Papier Poudré Ltd.

Lehcaresor Papier Poudré Rachel blotting paper, 1900s (online item available)

Box 1 > Item RL11349-0054

**Digital Object:** [Lehcaresor Papier Poudré Rachel blotting paper](#)

### Scope and Contents

Papier Poudré Ltd, London and Paris (founded 1903, still in business). Booklet, instructions in English and French on inside cover. Text: "The Latest Toilet Novelty. Beware of Worthless Imitations. None genuine unless bearing our Trade Mark, and our Name. Sole Agents for the U.S.A.: P.R. Arnold & Co., New York." Back cover text: "Papier Poudré. A delicately perfumed preparation for the skin. The paper has the peculiar quality of being absorbent. It is invaluable when the face becomes moist and flushed-- at the play, at receptions, when shopping, calling, motoring, bicycling or travelling, and at all sorts of odd moments. It can be used without a mirror, and without fear of sprinkling the corsage with powder. It removes dust, smuts, and grease from the face, imparting a cool delicate bloom, without clogging the pores. It acts as a tonic to the skin. It is most pleasant to use after shaving, leaving the skin smooth and cool. It is absolutely harmless."

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## Parfumeur Trevaux

Salut d'Amour Sachet. Bouquet de Fleurs., 1930s (online item available)

Box 1 > Item RL11349-0055

**Digital Object:** [Salut d'Amour Sachet. Bouquet de Fleurs.](#)

### Scope and Contents

Parfumeur Trevaux, Chicago. Instructions for use on reverse.

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Salut d'Amour Sachet. Bouquet de Fleurs., 1930s (online item available)

Box 1 > Item RL11349-0056

**Digital Object:** [Salut d'Amour Sachet. Bouquet de Fleurs.](#)

### Scope and Contents

Parfumeur Trevaux, Chicago. Instructions for use on reverse.

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## Pompeian Company

Pompeian Bloom, 1900s-1910s (online item available)

Box 1 > Item RL11349-0057

**Digital Object:** [Pompeian Bloom](#)

### Scope and Contents

Pompeian Company, Cleveland, Ohio. Tint Medium shade. Text: "Pompeian BLOOM for Youthful Color. Youthful Beauty can be obtained by the right use of Pompeian BLOOM. Distribute the color well over the cheeks. Get a natural bloom of youth, not a conspicuous effect. Made in a cake that won't break. Light, Dark, and Medium shades. GUARANTEE: Should you not be completely satisfied with any Pompeian Preparation, the purchase price with be gladly refunded by The Pompeian Company."

Pompeian Bloom, 1900s-1910s (online item available)

Box 1 > Item RL11349-0058

**Digital Object:** [Pompeian Bloom](#)

### Scope and Contents

Pompeian Company, Cleveland, Ohio. Tint Medium shade. Text: "Comes in Cake Form. This sample Medium Shade (Made also in light and dark). Roses in the Cheeks. Try Pompeian DAY Cream and Pompeian BEAUTY Powder."

Pompeian Beauty Powder, 1900s-1910s (online item available)

Box 1 > Item RL11349-0059

**Digital Object:** [Pompeian Beauty Powder](#)

### Scope and Contents

Pompeian Company, Cleveland, Ohio. Text: "Flesh Shade (Also made in White and Brunette) Stays on unusually long. Its Fragrance captivates. Try Pompeian DAY Cream and Pompeian BLOOM (a rouge)"

Pompeian Fragrance Talc, 1900s-1910s (online item available)

Box 1 > Item RL11349-0060

**Digital Object:** [Pompeian Fragrance Talc](#)

### Scope and Contents

Pompeian Company, Cleveland, Ohio.

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## Prichard and Constance

Amami Bouquet Talcum, 1910s (online item available)

Box 1 > Item RL11349-0061

**Digital Object:** [Amami Bouquet Talcum](#)

### Scope and Contents

Prichard and Constance, London and New York. "Perfumers by royal appointment to the queen of the Belgians." Text: "Amami Talcum may be obtained at most high class stores in beautiful 25c. boxes. Amami Talcum is always appropriate. Its elusive, yet persistent fragrance breathes dainty refinement."

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## Puritan Pharmaceutical Co.

"Puritan Beauty" face powder, flesh tint., 1910s (online item available)

Box 1 > Item RL11349-0062

**Digital Object:** [Puritan Beauty face powder, flesh tint.](#)

### Scope and Contents

Puritan Pharmaceutical Co., St. Louis, Mo. Slogan on front "The Guaranteed Line." Text: "A delightfully perfumed and most pleasing Face Powder of sterling value--as fine and soft as down. It adheres closely to the skin, imparting a dainty fragrance and a soft youthful appearance without showing powder. Positively will not irritate the most delicate skin. Satisfaction guaranteed or money refunded. For sale by all dealers or by mail." Text on reverse promotes a range of Puritan Beauty cosmetics.

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## Red Feather Perfume Co.

Red Feather Face Powder, 1910s-1920s (online item available)

Box 1 > Item RL11349-0063

**Digital Object:** [Red Feather Face Powder](#)

### Scope and Contents

Red Feather Perfume Co., New York. [Owl Drug Company] Text on reverse:  
"Free Sample Penalty for Sale \$500"

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## Richard Hudnut

Three Flowers Face Powder, 1920s (online item available)

Box 1 > Item RL11349-0064

**Digital Object:** [Three Flowers Face Powder](#)

### Scope and Contents

Richard Hudnut, New York and Paris. Naturelle Color tint. Contains small metal container of powder. Text inside: "Dear Madam: Richard Hudnut THREE FLOWERS FACE POWDER clings tenaciously to the skin and gives that youthful bloom so universally admired. It wins a lasting popularity with women of cultured taste because of the absolute purity of the ingredients and for the attractive and pleasant fragrance of Three Flowers. Will you not test for yourself the merits of this superb powder by using this small sample? Respectfully, Richard Hudnut." Instructions for use on back, "The Art of Applying Face Powder."

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## Sovereign Perfumes

Corson's Ideal Orchid Talcum, 1910s (online item available)

Box 1 > Item RL11349-0065

**Digital Object:** [Corson's Ideal Orchid Talcum](#)

### Scope and Contents

Sovereign Perfumes Ltd., Toronto Canada. Text: "This wee envelope contains a whiff of something lovely, as delicate as the daintiest spring wild flowers. Prepared from the most expensive talc--it is impalpably fine and soft. 25c. at better Druggists."

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## Unidentified

Tnamras lasting sachet Peau d'Espagne, 1900s  
(online item available) Box 1 > Item RL11349-0066

**Digital Object:** [Tnamras lasting sachet Peau d'Espagne](#)

**Scope and Contents**

No other identifying material on envelope.

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Alice May Sachet, Lilac Blossoms, Fragrant and  
Lasting, 1920s (online item available) Box 1 > Item RL11349-0067

**Digital Object:** [Alice May Sachet, Lilac Blossoms, Fragrant and Lasting](#)

**Scope and Contents**

No other identifying material on envelope.

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California Flowers Sachet, undated (online item  
available) Box 1 > Item RL11349-0068

**Digital Object:** [California Flowers Sachet](#)

**Scope and Contents**

No other identifying material on envelope.

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Tnamras lasting sachet Peau d'Espagne, 1900s  
(online item available) Box 1 > Item RL11349-0069

**Digital Object:** [Tnamras lasting sachet Peau d'Espagne](#)

**Scope and Contents**

No other identifying material on envelope.

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Conzatti's Gem Complexion Powder, undated  
(online item available) Box 1 > Item RL11349-0070

**Digital Object:** [Conzatti's Gem Complexion Powder](#)

**Scope and Contents**

No manufacturer information. Text: "Trial Package Conzatti's Gem Complexion Powder, (Pure White) Being purely Vegetable and Medicated, it renders the Skin delicately soft and smooth, and imparts a natural brilliancy to the complexion without deleterious results. It has no equal in the market, and is the LADIES' FAVORITE. TRY IT AND YOU WILL USE NO OTHER."

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Vanity Fair Face Powder, Flesh., 1910s (online item available)

Box 1 > Item RL11349-0071

**Digital Object:** [Vanity Fair Face Powder, Flesh.](#)

**Scope and Contents**

The Vanity Fair Company, Memphis Tenn. Front image of Dorothy Dalton with text "Beauty's Aid/To the Vanity Fair Co. most cordially Dorothy Dalton." Text on reverse promotes range of Vanity Fair cosmetics.

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### W.D. Freeman Perfumer

Freeman's Medicated Face Powder, 1900s-1910s (online item available)

Box 1 > Item RL11349-0072

**Digital Object:** [Freeman's Medicated Face Powder](#)

**Scope and Contents**

W.D. Freeman Perfumer, New York and Cincinnati. Text: "Invisible--harmless as dew--conceals blemishes. Made in White, Pink, and Cream or Brunette shades, the color of this envelop designating the shade of the powder within." Application instructions on reverse.

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### William E. Hagan, creator

Hagan's Magnolia Balm, 1900s (online item available)

Box 1 > Item RL11349-0073

**Digital Object:** [Hagan's Magnolia Balm](#)

**Scope and Contents**

Creation of William E. Hagan, of Troy NY. Rights transferred several times during the late 19th century. Portion of the poem "Five Sisters" by Kate Greenaway (1846-1901) included. Sales agent C. Brown Druggist, Milton Pa.

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### Wrisley Perfumer

Wrisley's San Toy Talcum, 1910s-1920s (online item available)

Box 1 > Item RL11349-0074

**Digital Object:** [Wrisley's San Toy Talcum](#)

**Scope and Contents**

Wrisley Perfumer, Chicago. Slogan on front "Ask for Wrisley's" and "Absolutely Perfect Highly Perfumed." Text on reverse "Free Sample Penalty for Sale \$500.00."

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Wrisley's San Toy Talcum, 1910s-1920s (online item available)

Box 1 > Item RL11349-0075

**Digital Object:** [Wrisley's San Toy Talcum](#)

**Scope and Contents**

Wrisley Perfumer, Chicago. Slogan on front "Ask for Wrisley's" and "Absolutely Perfect Highly Perfumed." Text on reverse "Free Sample Penalty for Sale \$500.00."

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